

October 4, 2022

**City of Bovey**

Dear Residents,



Thank you for the opportunity to provide you with a trash removal and recycling proposal. Given our conversation and my inspection of your property, we are confident we can delight you with our services - just as we have for nearly 1,300 Minnesota clients.

### **Why businesses select Walters for waste removal and recycling services**

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- ✓ We earn our clients' business each and every day.
- ✓ **Family-owned.** Since 1967, Steve Walter and his family have been providing refuse and recycling services exclusively in Minnesota. Our primary commitment is servicing the needs of our clients.
- ✓ **No invoice surprises.** Our clients appreciate that all fees are fully disclosed so that what is seen in a proposal matches what they receive on an invoice.
- ✓ **Community involvement.** We at Norland Environmental believe in helping young people reach their dreams and is actively involved in several local causes, charities, and community initiatives.
- ✓ **Driver tenure.** We take great care of our employees so they take great care of our clients. We strongly believe in balance between work and family which has led us to have one of the lowest turnover rates in the industry.
- ✓ **No phone trees.** Calls to our customer service department are answered by our knowledgeable, helpful team. Each member of the team participates in extensive training so they can provide exceptional service to our clients.
- ✓ **Best-in class-technology.** We've invested in the tools and technology for our drivers and customer service team deliver great service for our clients.

## Curbside Collection Trash and Recycling

Trash		
Scope	Pick-Up Frequency	Price
(1) 32 gal Cart Service	1x per Week	\$17.00 per month

Trash		
Scope	Pick-Up Frequency	Price
(1) 64gal Cart Service	1x per Week	\$19.00 per month

Trash		
Scope	Pick-Up Frequency	Price
(1) 94 gal Cart Service	1x per Week	\$22.00 per month

**Fees:**

- State tax – 9.75%
- Environmental Fee - \$0
- Fuel Fee - \$0
- Set-up and delivery - \$0
- Materials – \$0
- Administration Fee - \$0

\*\*Each additional can over the first can (Limit 4 – Cans) will be \$11.00 + State tax – 9.75% (\$1.07) = \$12.07 Per can per month Additional.

Recycle		
Scope	Pick-Up Frequency	Price
(1) 94 gal Cart Service	Every Other Week	\$6.00 per month

**Fees:**

- State tax –0% (No Tax on Recycling)
- Environmental Fee - \$0
- Fuel Fee - \$0
- Set-up and delivery - \$0
- Materials – \$0
- Administration Fee - \$0